WELCOME TO PPOD PRESENTED BY AFFINITY ADVISORY NETWORK

August 6th, 7th, 8th CANTON, OHIO

AFFINITY ADVISORY NETWORK, LLC



Developed by Robert Hall, CRFA President and Founder Affinity Advisory Network

AFFINITY ADVISORY NETWORK, LLC

MEET ROBERT HALL, CRFA, PRESIDENT AND FOUNDER OF AFFINITY ADVISORY NETWORK. AT PPOD YOU WILL RECEIVE HANDS ON TRAINING FROM ROBERT AND HIS TEAM.

LEARN THE PROPRIETARY SYSTEM HE SPENT YEARS DEVELOPING AND PERFECTING, WHICH MADE HIM A \$15,000,000+ A YEAR PRODUCER

HE'LL TEACH YOU HOW YOU CAN FILL YOUR CALENDAR WITHOUT WORKING NIGHTS, WEEKENDS OR GOING INTO HOMES

PROVEN SALES TECHNIQUES

ROBERT STILL MEETS CLIENTS AND PERSONALLY PRODUCES

PLUS, A HANDS-ON TEAM OF PROFESSIONALS AT YOUR DISPOSAL



WELCOME TO THE PRIDE

The <u>best</u> of a class, group, society

COLLINS DICTIONARY

DON'T FOLLOW DREAMS, HUNT GOALS

DAY ONE

- Welcome
- Why PPOD?
- Staff Introductions
- Picking Seminar Location
- Marketing
- Confirmations
- In person Seminar & Lunch
- Seminar Debrief
- Meeting 1
- Dinner

DAY TWO

- SECOND MEETING
- PRODUCT TRAINING
 - ATHENE
 - GLOBAL ATLANTIC
 - F&G ANNUITY
 - F&G LIFE
- TAX PLANNING
- THIRD MEETING
- DINNER



DAY THREE

- FINANCIAL CALL
- CASE DESIGN
- APPLICATION TRAINING
- WORKING PENDING



LOCATION

THE TRAINING WILL TAKE PLACE AT OUR CORPORATE OFFICES IN CANTON, OHIO

AFFINITY ADVISORY NETWORK BELDEN VILLAGE GLASS TOWER 4450 BELDEN VILLAGE ST, NW SUITE 704 CANTON, OH 44718





FLIGHTS

OUR CORPORATE OFFICE IS LOCATED 10 MINUTES FROM THE AKRON CANTON REGIONAL AIRPORT (CAK)

CLEVELAND HOPKINS INTERNATIONAL AIRPORT (CLE) IS ONE HOUR FROM OUR OFFICES



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A DEPARTMENT

THERE ARE MULTIPLE HOTELS IN THE BELDEN VILLAGE AREA TO CHOOSE FROM.

HOWEVER, FOR CONVIENCE PURPOSES, THE HOLIDAY INN IS DIRECTLY ACROSS THE STREET FROM OUR CORPORATE OFFICES.

HOLIDAY INN

4520 EVERHARD RD NW

CANTON, OH 44718

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ALC: NO

We look forward to seeing you!

AFFINITY A

August 6th, 7th, 8th CANTON, OHIO Start time 10:00 am

WORK, LLC